# ComVac ASIA 2021



26-29 October 2021 Shanghai New Int'l Expo Centre

www.comvac-asia.com

**After Show Report** 







### Compress the AIR, extend the POWER







#### **Building up a Reputation for an Excellent Brand in 15 Years**

ComVac ASIA celebrated the 15th birthday in 2021. Under a new theme of "Compressed Air, extend the POWER", it attracted nearly 300 leading companies of Compressed Air, Parts and Components of Compressor, Compressors, Post-processing Equipment for Compressed Air, Lubricants. To express gratitude for exhibitors, visitors and industrial associations' full support in the past 15 years, the organizer planned and held an Award Presentation on site and displayed considerately pictures and stories about the history of ComVac ASIA in the thematic zone in memory of the 15th anniversary. Meanwhile, more than 10 exciting lectures on special topics and the release of new products took the audience to explore new orientations of the industry.



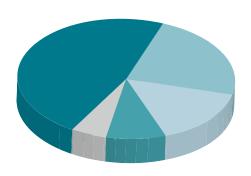


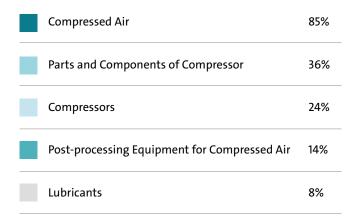






#### Exhibit analysis





#### **Exhibitor feedback**



Over **87%** exhibitors made successful sales and closed deals onsite.

Number of visitors at your stand	
Very Satisfying	41%
Satisfying	44%
ок	9%
Others	1%

On-site contract ratio	
Very Satisfying	37%
Satisfying	57%
ОК	6%
Others	1%

Match with visitor	
Very Satisfying	53%
Satisfying	35%
ОК	9%
Others	3%

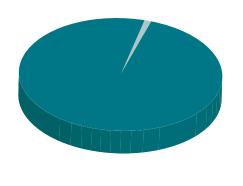


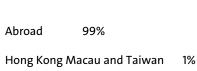
<sup>\*</sup>The total percentage exceeds 100%, because the business scope of exhibitors overlaps



#### Percentage of domestic and overseas visitors

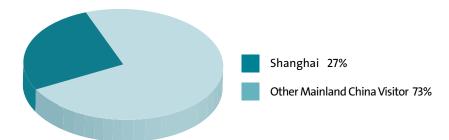
Visitors from Mainland China



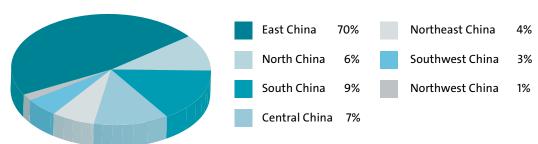




#### • Percentage of visitors from Shanghai



#### • Origin of Mainland China Visitors



# ComVac Visitor Analysis VERNS I SINCE 2007 VISITOR ANALYSIS

#### **■** Vistor industries

Automobile Manufacturing	13%	
Petro chemistry	10%	
Metallurgy	5%	
Construction machinery	53%	
Pharmaceutical and Medical	6%	
Food/Beverage	5%	
Rail Transit	4%	
Packaging / Printing	5%	
Aerospace & Aviation Manufacturing	4%	
Textile machinery	8%	
Oceaneering/Shipbuilding	3%	
Energy/Hydropower/Thermal power	9%	
Refrigeration/Heating	12%	
Construction/ Building Materials	4%	
Environmental science and technology/ Environmental engineering	12%	
Others	12%	

#### Visitor interest

Air compressor	82%	
Processing compressor	34%	
Special compressor	36%	
Parts and components of compressor	45%	
Post-processing equipment for compressed air	39%	
Lubricants and related equipments	23%	
Vacuum pumps	27%	
Vacuum valves and accessories	17%	
Vacuum measurement and calibrationinstruments, gauges and vacuum leakdetector device	14%	
Vacuum application equipment	15%	
Vacuum materials, vacuum pump oil and vacuum engineering equipment	16%	

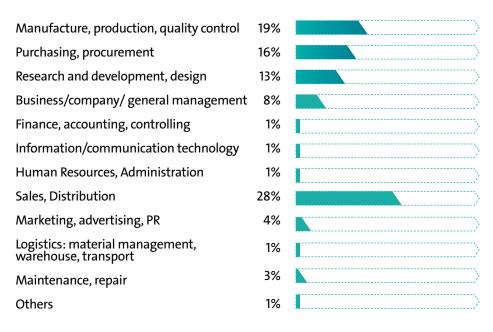
<sup>\*</sup> The percentage is based on the number of visitors who answered this question. The total percentage exceeds 100%, because multiple selections were possible.







#### Job function



#### Visit purposes

To get an overview of the market	77%	
Contact existing business partners	42%	
To look for new products and innovations	47%	
To find specific, new solutions for my company	23%	
To gather information for investment or purchasing decisions	12%	
Purchase, place an order	20%	
To cultivate my business contacts	13%	
To find potential suppliers	20%	
Evaluate next years' attendance	8%	
Other objectives	1%	

#### Visitor's influence on purchasing decisions



82% of visitors have direct or indirect influence on equipment purchasing.







**<sup>3</sup>** 

No involvement





<sup>\*</sup> The percentage is based on the number of visitors who answered this question. The total percentage exceeds 100%, because multiple selections were possible.





# **Visitor Testimonials**

#### Visitor testimonials



#### Ouryao Mr. Jiao

This is the 4th consecutive year for Ouryao to cooperate with ComVac ASIA in the form of organizing a delegation. As the co-founder of Ouryao, I've been part of the organization of conference and training for 4 consecutive sessions, and witnessed the booming international compressor exhibition and rapid increase of its popularity in pharmaceutical industry. In spite of the pandemic this year, training onsite still had a full house and the exhibition was so crowded. I look forward to the next exhibition with more new products, technologies and applications. Wish ComVac ASIA become better and better. And wish the whole industry a rapid warm-up after the pandemic.

### Jiangsu Jianghai Lubrication & Hydraulic Equipment Mr. Wang

We are specializing in lubrication equipment which needs pumps, motors, coolers and power accumulators. Every year we want to learn about new technologies. Recently, innovations are abundant in oil purifiers, instruments and monitoring products. We hope to know more about relevant producers.









### **Exhibitor testimonials**

#### Exhibitor testimonials



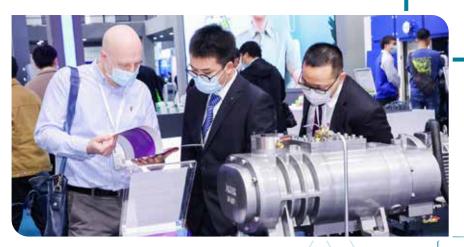


#### XIAMEN EAST ASIA MACHINERY INDUSTRIAL CO.Ltd. **General Manager Han Wenhao**

Firstly, congratulations to a successful ComVac ASIA in 2021. This excellent show gathered together elites from global air compressor industry. XIAMEN EAST ASIA MACHINERY INDUSTRIAL CO.Ltd. displayed an enriched set of exhibits this year under several core themes for the ZS and ZW series of oil-less air compressor, the GV series of dry-style screw vacuum pump, the ZBS series of crew blower and ZTB series of centrifugal blower, providing users with a novel and shocking experience and gaining attention and fondness of friends from all walks of life. At the exhibition, XIAMEN EAST ASIA MACHINERY INDUSTRIAL CO.Ltd. felt the unremitting innovative motive of the industry. It is in this atmosphere that the industry of air compressor has been making innovation and climbing up for another summit. XIAMEN EAST ASIA MACHINERY INDUSTRIAL CO.Ltd. will stay true to its original intention in pursuit of innovation and bring new products and technologies as well as a fully novel experience to clients in 2022. Finally, thanks to the organizer for the tremendous efforts in organizing this successful show. Wish ComVac ASIA further progress. Looking forward to meeting you at ComVac ASIA 2022!

#### **Gardner Denver** Sales Manager Peter Xu

A new around of infection before the opening of ComVac ASIA made us so worried. However, that immediately dissipated when we saw so many professional visitors engaging in high-quality exchanges. This comes down to three factors: 1. The greatness and prosperity of our motherland as well as a prospering economy and manufacturing; 2. Considerate organization and professional influence of ComVac ASIA; 3. The debut of Gardner Denver after its merge with Ingersoll Rand drew wide and enthusiastic attention from the industry. Endless streams of visitors to the booth of Gardner Denver helped us deeply feel market's high expectation for Gardner Denver. This year, we launched the GDK series of air compressor which is widely praised by the market. Next, we will keep up with the times by launching new products to satisfy clients' higher requirements. Wish ComVac ASIA a better future. See you in 2022!







## **Subsidiary Program – Conferenece**



15th Anniversary Opening Ceremony and Exhibitors Awards

Application of Modeling and Simulation in Air Compressor Design - GARDNER DENVER

600 + station cases, how can cloud intelligent control achieve 10-30% energy saving for power station - MOGULINKER TECHNOLOGY (SHENZHEN) CO., LTD.

Deman provides Energy-saving solutions for you - Ningbo Deman Compressor Co., Ltd.

Safe and highly efficient compressed air - Q-TECH (SHANGHAI) GAS EQUIPMENT CO., LTD.

Application and requirements of filtration in compressed air system - SS AIR

The Seminar of Aerodynamic Technology Supporting Strategy - Shanghai Justdo Intelligence Technology Co., Ltd

Intelligent energy-saving air compressor makes great contribution to enterprises carbon neutral - XINLEI COMPRESSOR CO., LTD.

B&D smart air station management system - Guangdong Baldor-Tech Co., Ltd.

We offer all - LIUTECH MACHINERY EQUIPMENT CO., LTD

Energy saving and consumption reduction, integrated development - Ningbo BaoSi Energy Equipment Co., Ltd

JAGUAR - Opening a New Generation of Energy Saving - XIAMEN EAST ASIA MACHINERY INDUSTRIAL CO., LTD.

Independent core technology-Introduction of Hanbell oillfree products - SHANGHAI HANBELL PRECISE MACHINERY CO., LTD.

Seek Innovation & Mutual Win - DENAIR Leads the Infinite Future. - DENAIR ENERGY SAVING TECHNOLOGY (SHANGHAI) PLC.

Quality Management of Pharmaceutical Clean Workshop and Sterilization Control of Environmental Space















### 15th Anniversary Awards Ceremony

In 2007, the brand of "ComVac" in HANNOVER MESSE was formally introduced into China and made its debut on an exhibition area at PTC ASIA.

In 2013, it was formally named as ComVac ASIA after its product categories at ComVac ASIA had been enriched and expanded. It finally became a full-fledged show, thanks to a helpful incubation platform and brand advantages.

In 2017, the technology forum for ComVac ASIA was created in response to industrial dynamics and mutually supported ComVac ASIA in the following years.

In 2021, ComVac ASIA celebrated the 15th birthday as its scale was upgraded again, covering more than 20,000 m2 of N3 Hall, N4 Hall and outdoor exhibition area for Shanghai New International Expo Centre (SNIEC). It fully presented all sorts of compressor high-tech and built an outstanding platform of trade and commerce information for domestic and foreign manufacturers and terminal users.





In retrospect, whether the financial storm triggered by the subprime mortgage crisis in the U.S. when ComVac ASIA landed in China, or the global economic order undermined by the pandemic at its 15th anniversary, hardships and tests never impede ComVac ASIA. Along the journey, it has grown up from a baby in cradle to a 15-year-old teenager supported by hundreds of fearless and robust Chinese companies from the air compressor industry. Thanks to every old friend for witnessing the development of the air compressor industry in China together with us.





## **Delegations (extract)**

Shanghai Lun Ding Machinery Accessories

United OSD

Atlas Copco

Shanghai Kyouko E&M Technology

Jinan Hangkai E&M

Qingdao Weisheng Ruifeng Machinery

Puyang Aipabo Industrial Equipment

Shanghai Fengxian Equipment Vessel Factory

Shanghai RoadShare Technology

Shanghai Pingpu

Zhejiang Anbao Pharma

Shanghai Fulo Medical Equipment

**Cure Genetics** 

Shanghai Jiyu Medicine

Suzhou Zelgen Pharmaceutical

Anhui Zhifei Longcom Biopharmaceutical

Yangzhou Yiyang Pharmaceutical

Zhejiang Dade Pharmaceutical

Shanghai Iven Pharmatech Engineering

**Fubang Pharmaceuticals** 

**Zhejiang Dade Pharmaceutical** 

Lepu Biopharma

Bibo Biopharma

Anhui Zhifei Longcom Biopharmaceutical

Shanghai Hrain Biotechnology

Shanghai Longyao Biotechnology

Hangzhou Xixi Hospital

Shanghai Xinfeng Pharmaceutical

Shanghai Neutan Pharma

Synermore Biologics (Suzhou)

Dragon Boat Biopharmaceutical

GRCL

Bayer Healthcare

Shanghai Jahen

Thermofisher Scientific Suzhou

**UBIP** Yangzhou

Starry Pharmaceutical

Thermofisher Scientific Suzhou

Sichuan Huaaoyao

Fulo Technology

**UBIP** Yangzhou

\*The above-mentioned names are displayed in random order without any prioritization.













### **Matchmaking Services (extract)**





Shanghai Fukun Mechanical Equipment

Shanghai Feiyu Mechanical Equipment

Shanghai Hanhu Compressor

Shanghai Junkai Industries

Shanghai Quark View Trade

Air Compressor of Guanyou Machinery

Nantong Shunjie Energy-saving Technology

Sichuan Huachuan Yonggu Technology

FS Elliott (Shanghai) Compressor

Tianjin Dadi Sanfeng Mechanical Equipment Sales

Ningbo Deman Air Compressor

Anhui Luokexide Air Compressor

Shandong Jieba Energy-saving Technology

Chengdu Binhongsheng Mechanical Equipment

Wuxi Hangfeng Filter Equipment

Zaozhuang Shunheng Mechanical Equipment

Shenyang Hongtian Mechanical Equipment

Yancheng Mantelai E&M Equipment

Suzhou Moair Compressor

Chongqing Maimai E&M Equipment

Jin Tong Ling Technology

Shaanxi Yishan Compressor

Shanghai Youjun Mechanical Equipment and Technology

Shanghai Kyouko E&M Technology

SPM

Shanghai Chuanchuang Bearing

Shanghai Ouchuang Monitoring Equipment

**KANWA** 

Shanghai Jinghuirong Mechanical Equipment

Shanghai Chunhui Industries

Shanghai Zhenchang

Shanghai Fiorentini

Yiwu Chenggui Mechanical Equipment

**EDSS** 

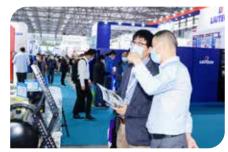
Nantong Wanning Running Well

Nantong Hante Equipment

Boke Compressor (Suzhou)

Youyi E&M Equipment

.....











<sup>\*</sup>The above-mentioned names are displayed in random order without any prioritization.





### Online Guided Tours

ComVac ASIA 2021 has joined hands with 8 enterprises in two featured tour themes online for overseas visitors who want to discover the key trends and innovations at the ComVac ASIA 15th anniversary. Experienced guides lead you on a tour of the trade show and take you to selected exhibitors whose offering is relevant to your topical industry theme. Each exhibitor provides a 15-20 minutes introduction of the company's latest products and optimal solutions in English.Online Guided Tours guarantee you'll never miss the highlights in your special area of interest.

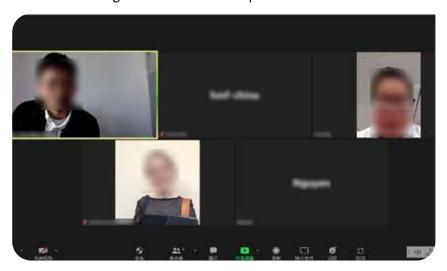


### Online Matchmaking

As we are aware that overseas visitors may have travel restrictions due to the COVID-19 pandemic, we are organizing ONLINE MATCHMAKING aiming to assist overseas professional buyers to conduct international business more efficiently as well as to discover the key trends and innovations of the industry.

In 2021, ONLINE MATCHMAKING was successfully organized for the first time. We have attracted overseas buyers from Indonesia, Pakistan, Ukraine, Serbia, Vietnam, Thailand and other countries.

This is a unique opportunity for overseas buyers to negotiate online with professional and reliable suppliers selected and guaranteed by the exhibition organizer to meet their specific business needs.









### **Sponsors & Media Partners**

#### Sponsors





















#### Co-organizers





#### ■ Cooperation Media & Websites











<sup>\*</sup> The logos are displayed in random order without any prioritization.





### **Promotion Channels**







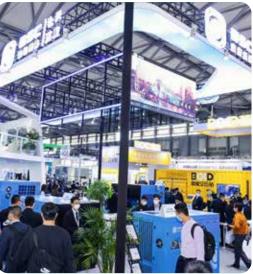




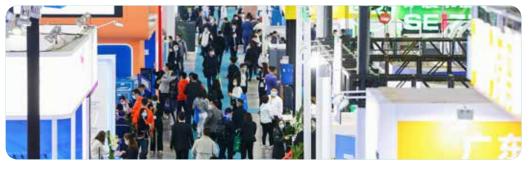
# **Impressions of ComVac ASIA 2021**

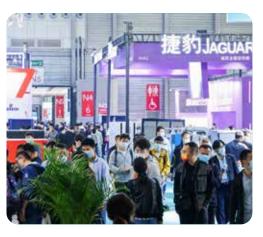




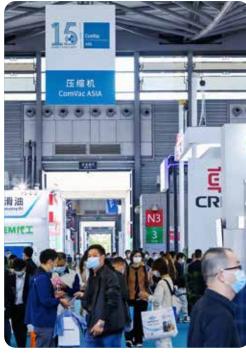


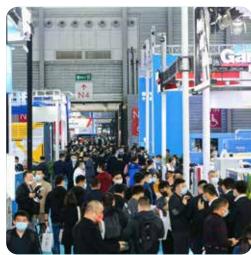












### **STAND PRE-BOOKING**

ComVac ASIA 2022 Nov.1-Nov.4, 2022 Shanghai New International Expo Centre



公司/Company:	
联系人/Contact:	职位/Title:
电话/Tel:	传真/Fax:
手机/MP:	电邮/Email:
公司产品/Products:	
我司意向预订2022年展位/Planned exhibitor for 2022:	平方米/SQM

Hannover Milano Fairs Shanghai Ltd.

Tel: +86-21-2055 7036 Fax: +86-21-2055 7100 Deutsche Messe Tel: +49-511-89 31165 Fax: +49-511-89 39681



<sup>\*</sup> Please note that this document serves as a pre-booking of space for ComVac ASIA 2022. It doesn't serve as a legally binding document. Official APPLICATION FORM will be ready in due time and will be sent to you shortly.



## ComVac ASIA 2022

1 - 4 November 2022 Shanghai New International Expo Centre

www.comvac-asia.com