# ComVac ASIA 2020

ComVac

ASIA

Intelligent Manufacturing Leads Development

**Innovation Creates Promising Future** 

3-6 November 2020 Shanghai New Int'l Expo Centre www.comvac-asia.com





101,057
Professional Visitors



**76** Matchmaking Meetings



Nearly **20,000** sqm Show Scale



**14** Forums







# A Strong Lineup of Compressor Themed Forum



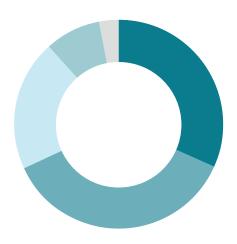
As the iconic trade fair for compressed air and vacuum technology industry, this year ComVAC ASIA attracted nearly 250 exhibitors including ATLAS, KAISHAN, BAOSI, STRONIX, ANEST IWATA, BALDORTECH, SCREW, HANBELL, PREC, ISE, MOBO, BAUER KOMPRESSOREN, ECOAIR, ZHIGAO, TURBO-TECH, HONEST, LIDA, GAIRS, EAST ASIA MACHINERY, SHIJIAZHUANG KANGPUSI, HITURBINE, GRANKLIN(GROUP), DHH, UNITED, XINLEI, HIGH AIR, HUADE, HENGDE, DENAIR, AREODYNAMIC, SEIZE, HANDE, DMG, TURBOCOMPRE, ZHILUN, OFAC, ZHONGLI, HENGDE, RISAN, DREAM, EMAGING, HAOXIANG, CHANUN and other famous compressor enterprises.

The concurrent forums and activities of the show were highly acclaimed by the participants. "Quality Management of Pharmaceutical Clean Workshop and Sterilization Control of Environmental Space Forum" organized by Ouryao Pharmaceutical Technology and the show organizer sparkled at the show. The leading suppliers such as, ATLAS, BAOSI, Screw Compressor also delivered speeches on the forum, shared their experiences and successful case studies with the audiences, enriched the content of the trade fair.





### Exhibit analysis



- Compressors 74%
- Parts and Comp onents of Compressor 85%
- Post-processing equipment for compressed air 47%
- Lubricants 20%
- Vacuum Technology 7%

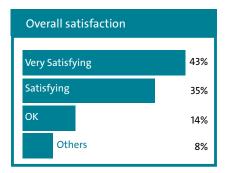
#### ■ Exhibitor feedback

Over 87% exhibitors made successful sales and closed deals onsite.



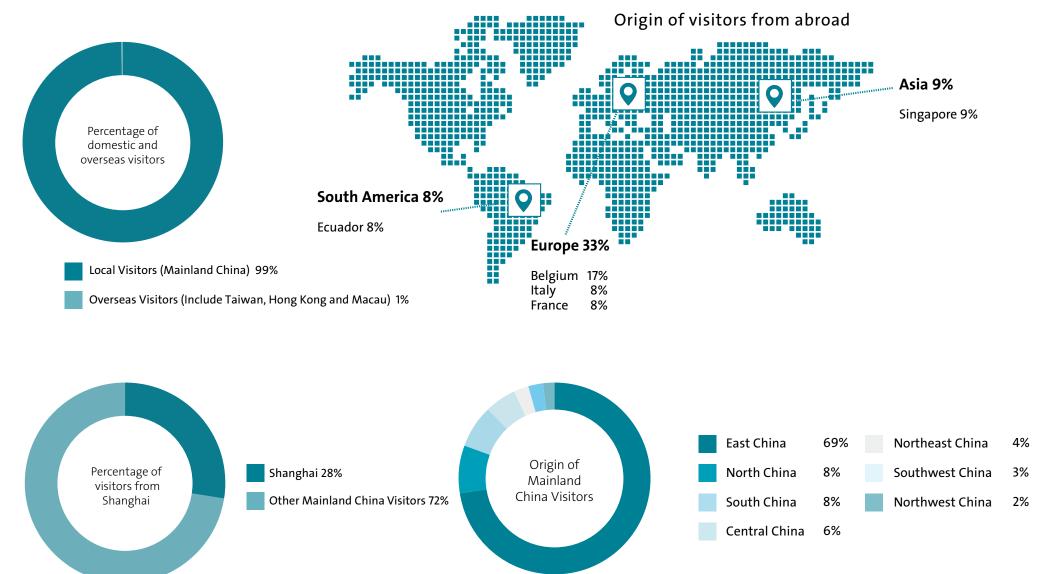








### Visitor origin countries





### ■ Vistor industries

Automobile Manufacturing	17%	
Petro chemistry	9%	
Metallurgy	5%	
Electric power	1%	
Shipbuilding	1%	1
Oceaneering	1%	
Construction machinery	52%	
Pharmaceutical and Medical	5%	
Food/Beverage	4%	
Machinery manufacturing	5%	
Rail Transit	3%	
Packaging/Printing	4%	
Aerospace & Aviation Manufacturing	3%	
Textile machinery	7%	
Electronic manufacturing	1%	1
Oceaneering/Shipbuilding	3%	
Energy/Hydropower/Thermal power	7%	
Refrigeration/Heating	11%	
Construction/Building Materials	4%	
Environmental science and technology /Environmental engineering	11%	
Others	13%	

### ■ Visitor interest

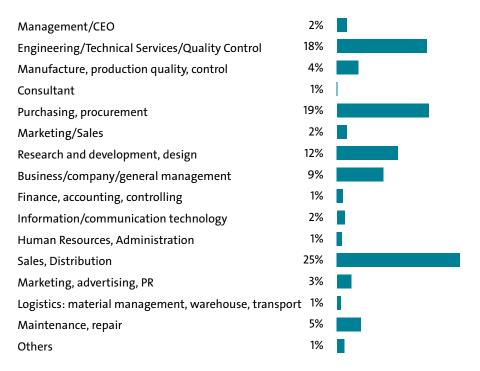
Air compressor	78%
Processing compressor	32%
Special compressor	33%
Parts and components of compressor	41%
Post-processing equipment for compressed air	37%
Lubricants and related equipments	23%
Vacuum pumps	24%
Vacuum valves and accessories	17%
Vacuum measurement and calibration instruments. gauges and vacuum leak detector device	13%
Vacuum application equipment	14%
Vacuum materials vacuum pump oil and vacuum engi- neering equipment	15%



<sup>\*</sup> The percentage is based on the number of visitors who answered this question. The total percentage exceeds 100%, because multiple selections were possible.



#### Job function



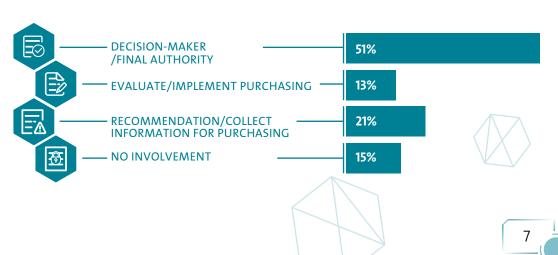
#### Visit purposes

Purchase, place an Order	35%	
Contact Existing Supplier and Distributors	41%	
To look for new products and innovations	45%	
To get an overview of the industry and market environment	45%	
To find specific, new solutions for my company	18%	
Evaluate Next years' attendance	6%	
To gather information for investment or purchasing decisions	9%	
To find potential suppliers	21%	7
To find potential new customers	17%	/
To cultivate my business contacts	2%	
Others	1%	

### ■ Visitor's influence on purchasing decisions



85% of visitors have direct or indirect influence on equipment purchasing.



<sup>\*</sup> The percentage is based on the number of visitors who answered this question. The total percentage exceeds 100%, because multiple selections were possible.



### Compressor branch of Jiangsu Machinery Industry Association Mr.Qin

Our association organized visitor delegation to ComVAC ASIA again this year, through the visit, we met colleagues of the industry, expanded our knowledge and obtained industry trends and development directions. ComVAC ASIA is an indispensable platform for compressor and vacuum industry, it brought new concept and innovations to the industry suppliers and end users.

We appreciate the thoughtful service and close follow up we received, and on behalf of Jiangshu Compressor Industry Association, I would like to thank the organizer for their efforts, and we are looking forward to working further with the organizer in the future.



#### Hitachi (China) Ltd. Mr.Zhang

We were glad to be invited to ComVAC ASIA and be part of the "Enjoy the Meeting" program. The visiting experience was comfortable and efficient. Recently our group has plan to expand our Chinese suppliers, we sought the motor and ventilation suppliers in ComVAC ASIA. The meeting arrangement provided by the organizer helped us to find suitable and qualified suppliers efficiently, and we received warm reception. The meeting with Ningbo Lionball was very fruitful, it was a memorable experience. We are looking forward to the next show and wish the show all the best!





Carrier Air-Conditioning & Refrigeration Shanghai R&D Center
Mr.Wu

Our purpose of visiting ComVAC ASIA was to seek for compressor components and compressor components OEM. Generally we achieved our goals, established contacts and exchanged information with suitable suppliers. We would like to thank the organizer - Hannover Milano Fairs for their efforts to put together this big scale show under the COVID-19 pandemic circumstance.

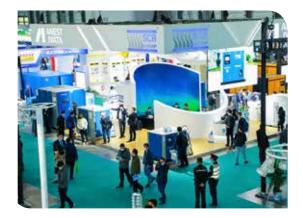




#### BAUER KOMPRESSOREN Shanghai Ltd Industry Sales Manager Liang Gangzhu

It was beyond our expectation that ComVAC ASIA this year maintained its visitor quality and quantity under the influence of COVID-19 pandemic, we believe the great result was come from the efforts of the organizer's thoughtfulness and professionalism. During the 4-day communication with the industry peers, we found, innovation, honesty and steady growth become the common focus of the industry. We believe it's a very good transformation, and it will bring a healthy and dynamic growth to the industry. We cherish the sound progress of the economy recovery and we are willing to create a win-win situation with our clients in the future.





### SHANGHAI SCREW COMPRESSOR CO.,LTD General Manager Sun Huo Long

Under the new normal of pandemic prevention, the success of ComVAC ASIA proved the fast recovery of the compressor and vacuum industry. The show provided a communication platform for the suppliers and end users, and it also promoted the sound development of the industry. In 2020, Shanghai Screw Compressor Co., Ltd. forged ahead with technology innovation and key technology R&D, and had successfully developed three new products: Maglev centrifuge compressor, Air foil bearing blower, PM inverter screw vacuum pump with new energy saving solution, the newly developed products and solutions were brought to showcase on ComVAC ASIA were well acclaimed by the clients, we were satisfied that we enhanced our brand through the exhibition. We would like to thank the organizer for the high quality services and we enjoyed our participating experience. We look forward to further cooperation with the show and the organizer.

Ningbo Baosi Energy Equipment Co., Ltd.

Special Compressor Operation Center Marketing Director Zhang Yun

The success of ComVAC ASIA this year was a solid prove of the fast recovery of Chinese economy post the COVID-19 pandemic. Under the themes of "Intelligent Manufacturing", "Energy Saving and High Efficiency", "Environment Friendly Technology", this year BaoSi showcased our high quality two stage medium pressure screw compressor, BSG oil-free screw blower, OSV screw vacuum pump and BGC energy saving oil-free screw compressor for the first time at ComVAC ASIA. The "star products" received high appraisals from the industry peer. Although ComVAC ASIA 2020 was successfully concluded, BaoSi will continue our efforts on intelligent manufacturing and product innovation. We look forward to exhibiting at ComVAC ASIA 2021 with our new products, new technologies and new solutions.







# **Subsidiary Program – Conferenece**

- Quality Management of Pharmaceutical Clean Workshop and Sterilization Control of Environmental Space
- "Waste" that business opportunities: new product launch of air compressor station IoT air audit suit
- Product Release
   High Pressure & Speed Reciprocating Compressor
   KAISHAN Group LMF Company
- Product portfolio matrix for level 1 compressor room
- Innovation reflects values-Xinlei focuses on aerodynamic revolution
- Speak for national equipment
- ► The Developing Denair
- Technology leads the future – SCR New product launch of Maglev centrifuge
- Strategy Route of Diversification products
- Innovative B&D, Leading smart manufacturing of Chinese air compressors
- Introduction of AST centrifugal compressor high efficiency and energy saving
- Lida shares wisdom with you, New oil-free blower era is coming
- All in one for all-round optimization of oil-free purification
- JAGUAR PM Screw compressor new product release













Yancheng Dafeng Jintian Technology Co., Ltd.

Yancheng Jianlong Mechanical & Electrical Equipment Manufacturing Co.,Ltd.

Jiangsu Fucai Air Compressor Industry Co., Ltd.

Unicol Compressor Manufacturing Jiangsu Co., Ltd.

Jiangsu Yueli Machine Co.,Ltd.

Yancheng Dafeng Daliyuan Air Compressor Manufacturing Co., Ltd.

Yancheng Dafeng Hute Motor Co., Ltd.

Yancheng Copco Machinery Manufacturing Co., Ltd.

Yancheng Dafeng Woetai Machinery Co., Ltd.

Yancheng Dafeng Jiebao Air Compressor Factory

Yancheng Dafeng Lifeng Compressor Co., Ltd.

Jiangsu Linxin Machinery Equipment Co., Ltd.

Yancheng Dafeng Deli Machinery Co., Ltd.

Yancheng Dafeng Qiangli Compressor Co., Ltd.

Zhongli Machinery Sales Center, Dafeng District

Yancheng Dafeng Jianghai General Machinery Co., Ltd.

Yancheng Shengyuan Machinery Co., Ltd.

Nanjing Fenpai Air Compressor Co.,LTD

Yancheng Mantelaisi Electromechanical Equipment Co., Ltd.

Jiangsu Dalixing Compressor Co., Ltd.

Yancheng Tianer Machinery Co., Ltd.

JIANGSU DALISHEN COMPRESSOR CO., LTD.

Yancheng Dafeng Zhiguo Compressor Components Co., Ltd.

Dafeng Guoli Air Compressor Manufacturer

Jiangsu Ouman Compressors Co.,Ltd.

Shanghai Fengxian Equipment Container Factory

Jiepu (Shanghai) Compression Machinery Co., Ltd.

Shanghai Yikai Machinery Co., Ltd.

Chengdu Jiechuan Mechanical&Electrical Technology Co.,Ltd.

ZHEJIANG INGENUITY ZHILIAN SOFTWARE TECHNOLOGY

Puyang Aipabo Industrial Equipment Co., Ltd.

ZKH Industrial Supply Co.,Ltd.

SUTO iTEC (China) Co. Ltd

Xi'an Grand Deten Pharmaceutical CO.,LTD.

Fuluo (Shanghai) Medical Devices Co., Ltd.

Dematic

SHANGHAI PHARMATECHS CO. LTD

Hangzhou Zedao Energy Technology Co., Ltd.

CS Instruments (Shenzhen) Co.,Ltd.

BAYER HEALTHCARE COMPANY LTD.

Zhuhai Hopegenes Medical & Pharmaceutical Institute Co., Ltd.

Fosun Kite Biotechnology Co., Ltd.

Guangdong Kangxin Inspection Technology Co., Ltd.

Nanjing Shuangwei Biotechnology Co.,Ltd.

Baochuan Biological Medicine Technology(Shanghai)Co.,Ltd.

Shanghai Shyndec Pharmaceutical Co.,Ltd.

Hangzhou Dingyue Gas-equipment Co., Ltd.

Linyi Luoxin Pharmaceutical Co.,Ltd

Jiangsu Hansoh Pharmaceutical Group Co.,Ltd.

Suzhou Shengji Pharmaceutical Co., Ltd.

Shanghai Jing'an Pharmaceutical Co.,Ltd.

Tianci Shangshan Pharmaceutical Technology Co., Ltd.

Shanghai Tianci Shangshan Pharmaceutical Technology Co., Ltd.

HRYZ BIO TECH CO.

Shanghai Jinmante Biological Technology Co., Ltd.

Shanghai Langsheng Biological Technology Co., Ltd.

Shanghai Huanghai Pharmaceutical Co.,Ltd.

Shanghai Baoji Pharmaceutical Co., Ltd.

Shanghai Keji Pharmaceutical Co., Ltd.

Shanghai Xinxing Medicine Co.,Ltd.

Morimatsu

Jiangsu Wangao Pharmaceutical Co.,Ltd.

Shanghai Henlius Biopharmaceuticals Co.,Ltd

Shanghai Lechun Biotechnology Co.,Ltd.

Star Controls Engineering(Shanghai)Co.,Ltd.

Shandong Caicai Medical Co., Ltd.

Shanghai Chuangyuan Cosmetics Co., Ltd.

Jilin Caohuandan Pharmaceutical Co., Ltd.

EIKEN CHINA CO.,LTD.

Shanghai Haoyuan Chemexpress Co.,Ltd.

Shanghai Jincheng Biomedical Technology Co., Ltd.

Beijing Natong Life Science Technology Co., Ltd.

Shanghai Beijin Biological Technology Co., Ltd.

BIRDO TECH

BioDuro(Beijing) Co.,Ltd

Shanghai Jincheng Suzhi Pharmaceutical Co., Ltd.

\*The above-mentioned names are displayed in random order without any prioritization.







Delegations







# **Matchmaking Services (extract)**

Shanghai Sciway Medical Technology Co., Ltd.

Guangzhou Aodisi Machinery Manufacturing Co., Ltd.

Suzhou Xinmai Transmission Machinery Co., Ltd.

Ningxia Yongfei Trading Co., Ltd.

Kunshan Luoman Machinery Technology Co., Ltd.

Chengdu Xiandai Hardware Machine Tool Co., Ltd.

Lanzhou Nengyuan Electromechanical Materials Co., Ltd.

ZhaoQing Jingcheng Machinery Co.,Ltd.

FS-Elliott (Shanghai) Machinery Co., Ltd.

Chengdu Nuokeshi Mechanical and Electrical Equipment Co., Ltd.

Jiangsu Jintongling Aviation Technology Co., Ltd.

Shanghai Chengcui Technology Co., Ltd.

GSE Tech (Suzhou) Co.,Ltd.

\*The above-mentioned names are displayed in random order without any prioritization.

Heze Hande Air Compressor Direct-sale Store

Jiangsu Dalishen Compressor Co., Ltd.

Rugao Jieruida Electromechanical Co., Ltd.

Zhejiang Wenzhou Hongqiao Qingyu Electrical and Mechanical Co., Ltd.,

Suzhou Minghan Electromechanical Co., Ltd.

Hanwha Power Systems

Detian Compressor Machinery (Shanghai) Co., Ltd.

Puyang Aipabo Industrial Equipment Co., Ltd.

Hitachi (China) Ltd.

Carrier Air-Conditioning & Refrigeration Shanghai R&D Center

Shanghai Weihang Equipment Technology Co., Ltd.

Shanghai E-HENG Import & Export Co., Ltd.









### Online Guided Tours——Discover the innovations and latest trends!

For the first time, PTC ASIA, CeMAT ASIA and ComVac ASIA organized Online Guided Tours for overseas visitors who want to discover the key trends and innovations at the shows.



**CLICK** on the banner to view the tours online

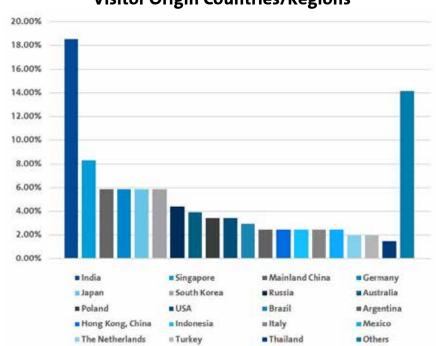


# Online Guided Tours—Tour Themes & Exhibitors

### **Tour 1 - Intelligent Manufacturing**

- 1 BAUER KOMPRESSOREN Shanghai Ltd.
- 2 Ningbo Baosi Energy Equipment Co., Ltd.
- 3 Guangdong Baldor-tech Co., LTD.
- 4 Atlas Copco (Shanghai) Trading Co., Ltd.

### **Visitor Origin Countries/Regions**





What overseas visitors said (Extract)

"Thanks for the online solution."

Dr. Michael Werner Vereinigte Fachverlage GmbH, Germany

"It's a new format. Let's see how it works out."

Simranjeet Singh SMURG PRESSES PVT LTD, India



### Sponsors



















### Co-organizers





### ■ Cooperation Media & Websites







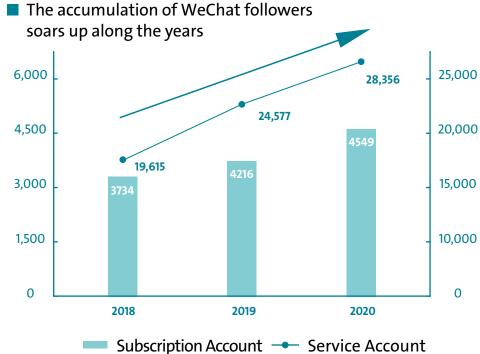


<sup>\*</sup> The logos are displayed in random order without any prioritization.



## **New Media Promotion - WeChat**





Every week, the organizer releases industry news or exhibitor updates through WeChat channel. Close to the show opening, the organizer arranges pre-show warming up activities eg., lucky draw, recommend friends, match-making buyers applications etc. through WeChat channel too. Those activities are welcomed and well received by the audiences.

WeChat has become the main channel to deliver the news of the exhibition and the industry. The organizer uses its WeChat official account to deliver updates of the exhibition and visit guide to relevant audiences. WeChat has become an important window for the visitors and exhibitors to obtain updates of the show. Visitors can make their pre-registration, book online events for instance, match-making, group visit etc. through WeChat.





# Impressions of ComVac ASIA 2020

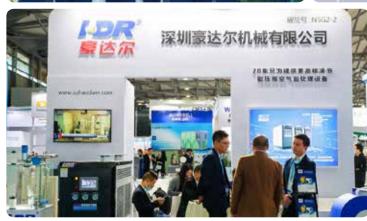




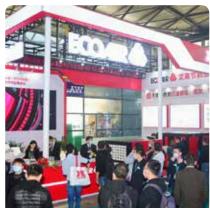








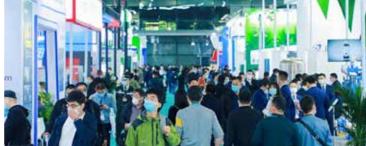


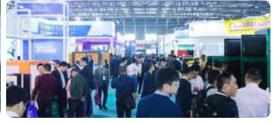












### **STAND PRE-BOOKING**

ComVac ASIA 2021 Oct.26-Oct.29, 2021

### **Shanghai New International Expo Centre**



公司/Company:	
联系人/Contact:	职位/Title:
电话/Tel:	传真/Fax:
手机/MP:	电邮/Email:
公司产品/Products:	
我司意向预订2021年展位/Planned exhibitor for 2021:	平方米/SQM

Hannover Milano Fairs Shanghai Ltd.

Tel: +86-21-2055 7036 Fax: +86-21-2055 7100 Deutsche Messe

Tel: +49-511-89 31165 Fax: +49-511-89 39681



<sup>\*</sup> Please note that this document serves as a pre-booking of space for ComVac ASIA 2021. It doesn't serve as a legally binding document. Official APPLICATION FORM will be ready in due time and will be sent to you shortly.



# ComVac ASIA

26 - 29 October 2021 Shanghai New International Expo Centre

www.comvac-asia.com