

ComVac ASIA 2019

After Show Report

ComVac
ASIA

23-26 October 2019
Shanghai New Int'l Expo Centre
www.comvac-asia.com

Intelligent Manufacturing Leads Development,
Innovation Creates Promising Future.





Over **20,000** sqm
Show Scale



142,975
Professional Visitors



139 Matchmaking
Meetings



13 Forums



287
Exhibitors



92
Delegations

A Strong Lineup of Compressor Themed Forum

As a branch of the original PTC ASIA, ComVac ASIA 2019 has expanded its scale to **20,000** sqm with **287** exhibitors. The participation ratio of compressor units exceeded **50%** again, with the presence of Atlas Copco, BaoSi, Bauer, Sullair Asia, Hitachi, IHI-Sullair, Moair, AECC, CRRC Voith, Baldor, Honest, Stronix, MOBO, Hanbell, Q-Tech, Liutech, EAST ASIA, Ecoair, DENAIR and other famous compressor enterprises.

The onsite Compressor Themed Forum sparked at the show, focusing on three themes of “intelligent manufacturing”, “energy-saving and high-efficiency” as well as “technologically advanced and environmental protection”. The forum provided a platform for active exploration and discussion for the industrial hot topics, so as to drive the compressor industry to develop sophisticated energy-saving and environmental protection technology.

Sullair joined forces with Hitachi China, as a member of the Hitachi Group for the first time in 2019 and made a grand show on the stage of ComVac ASIA. This year, Sullair not only has the eye-catching booth design and exciting interactions, but more importantly, they bring the latest R&D results and products and technologies that meet the market demand. That's also the reason why Hitachi-Sullair booth was crowded with visitors during the four-day exhibition. Sullair wishes ComVac ASIA a better future, attract more domestic and international first-line air compressor brands, become the most efficient communication platform between users and manufacturers, and create a splendid show of air compressors in Asia!

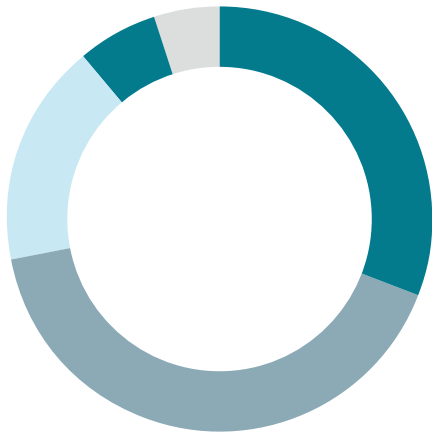
ComVac ASIA is an industry event that Bauer cannot miss every year. At the exhibition, Bauer introduced new ideas, met users and distributors from all corners of the country, exchanged advanced industry experience, and brought new ideas and opportunities to the business development. They hope to meet more friends in ComVac ASIA in the coming year.

Raffaele Michael Tufano from Friulair (Thailand) Co., Ltd also recognized that ComVac ASIA is getting more important for their strategic growth on the China Market. He said, “This year we experienced not only impeccable support from the organization, but also the high value of potential business opportunities.”



Exhibitor Analysis

Exhibit analysis



- Compressors 31%
- Parts and Components of Compressor 41%
- Post-processing equipment for compressed air 17%
- Lubricants and related equipments 6%
- Other equipments 5%

Exhibitor feedback

Over **88%** exhibitors made successful sales and closed deals onsite.

Number of visitors at your stand

Very Satisfying	42%
Satisfying	44%
OK	8%
Others	1%

On-site contract ratio

Very Satisfying	36%
Satisfying	57%
OK	6%
Others	1%

Match with visitor

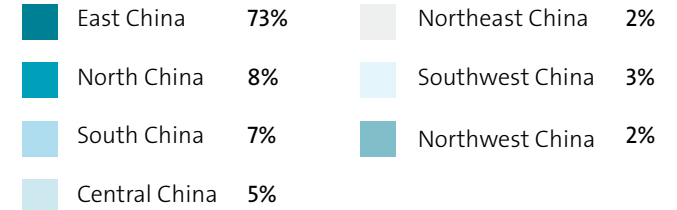
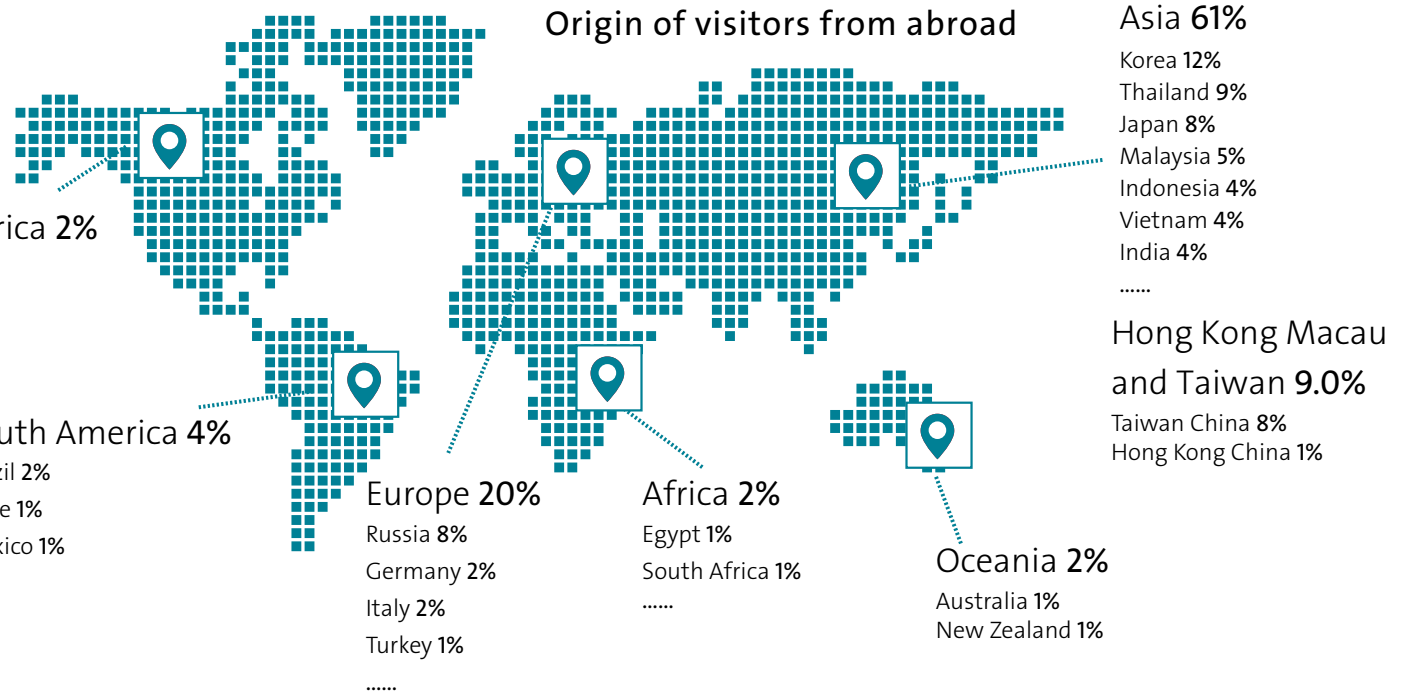
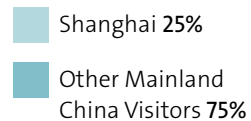
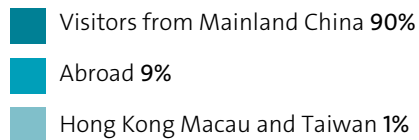
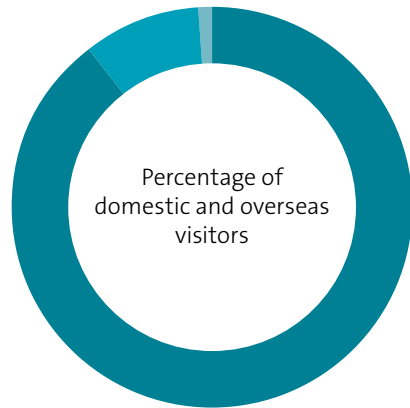
Very Satisfying	51%
Satisfying	38%
OK	9%
Others	2%

Overall satisfaction

Very Satisfying	43%
Satisfying	35%
OK	14%
Others	8%

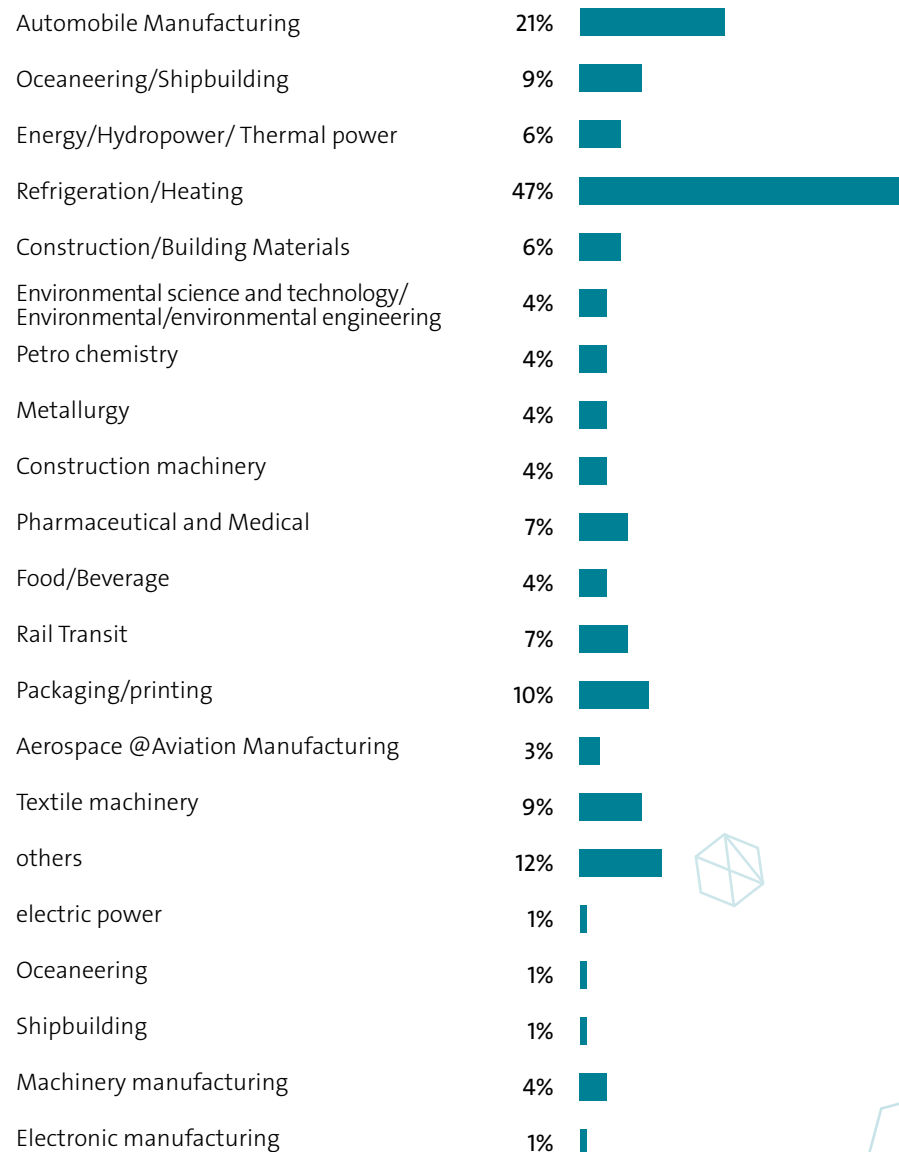
Visitor Analysis

Visitor origin countries

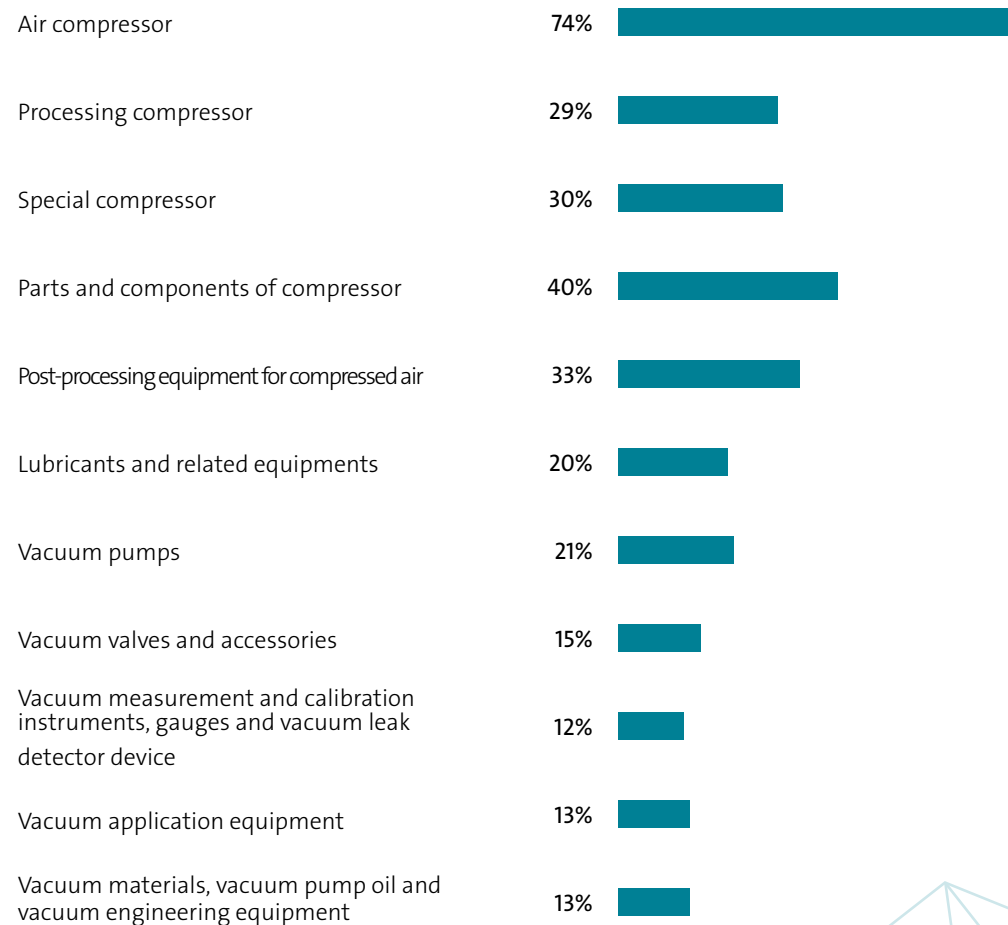


Visitor Analysis

Visitor industries



Visitor interest



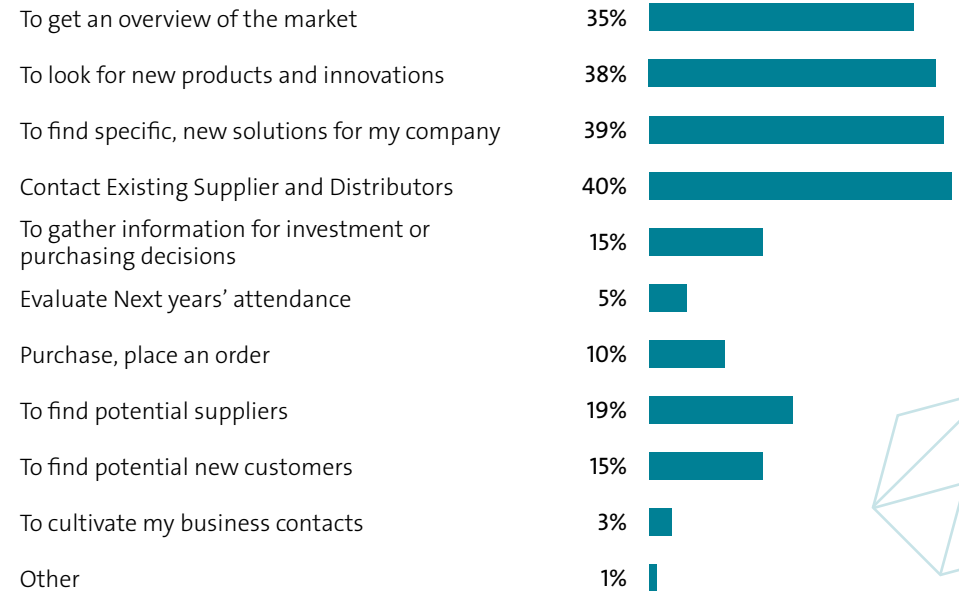
* The percentage is based on the number of visitors who answered this question.
The total percentage exceeds 100%, because multiple selections were possible.

Visitor Analysis

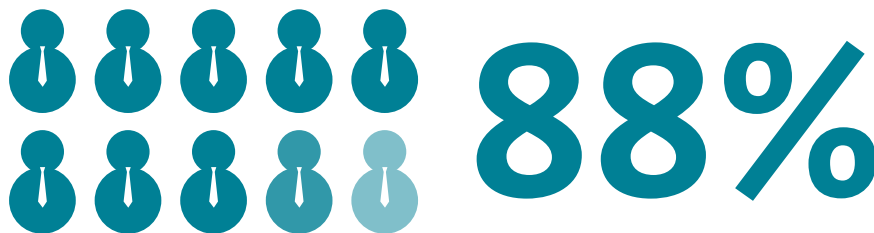
Job function



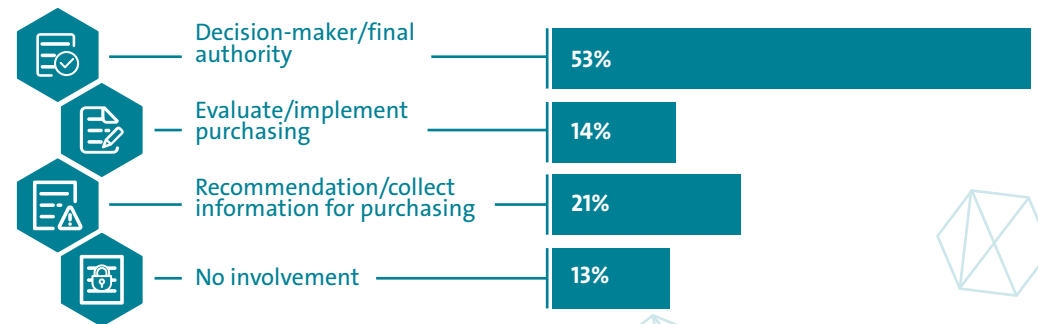
Visit purposes



Visitor's influence on purchasing decisions



88% of visitors have direct or indirect influence on equipment purchasing.



* The percentage is based on the number of visitors who answered this question.
The total percentage exceeds 100%, because multiple selections were possible.

Visitor Testimonials

Ningxia Yong Fei Business and Trading Co., Ltd. Mr. Dong, General Manager

First of all, I would like to thank the organizer for the invitation, compare to last year the show had a definite improvement. Personally I'm interested in compressor exhibitors, I gained valuable information through the efficient onsite displaying, thorough explanation and real-world operation. I would like to participate more similar events and look forward to seeing the further improvement of ComVac ASIA.



Hao Mi Power Equipment Co., Ltd. Mr. Zhou, Senior R&D Engineer

ComVac ASIA is a very good show, I had a fruitful result from the visiting. I am looking forward to seeing more exhibitors and improvements in the future editions of ComVac ASIA.

Exhibitor Testimonials

Sullair Asia

Sullair joined forces with Hitachi China, as a member of the Hitachi Group for the first time in 2019 and made a grand show on the stage of ComVac ASIA. This year, Sullair not only have the eye-catching booth design and exciting interactions, but more importantly, they bring the latest R&D results and products and technologies that meet the market demand. That's also the reason why Hitachi- Sullair booth was crowded with visitors during the four-day exhibition. Sullair wish ComVac ASIA a better future, attract more domestic and international first-line air compressor brands, become the most efficient communication platform between users and manufacturers, and create a splendid show of air compressors in Asia!



Friulair Raffaele Tufano

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Bauer

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Subsidiary Program – Conference

- ▶ Lida always with you in shared age
- ▶ The application of zero loss blower purge heated dryer
- ▶ Introduction of the Applications of BD-water-lubricated twin-screw compressor
- ▶ Leading the Oil-free low pressure compressor revolution----twin screw oil-free air blowers & twin screw oil-free low pressure compressors are stepping into mature application
- ▶ Extraordinary small turbo technology of IHI-Sullair
—— High efficiency and evaluation of life cycle cost"
- ▶ More BAOSI Screw Blowers, More Air You Get
- ▶ JAGUAR Leader of PM Screw Compressor-Saving Energy change the future
- ▶ Fault Analysis and Judgement of Compressor in Actual Operation
- ▶ Air compressor selection and application on high power laser cutting machine
- ▶ Compressor Cycle Energy Requirement
- ▶ HITACHI OIL-FREE COMPRESSORS AND APPLICATION
- ▶ An extraordinary approach amongst the fierce competition of compressor market
- ▶ Pharmacy Enterprise Utility Engineering Design, Verification and Daily Management and Maintenance"" (Shanghai) Technology Exchange Conference

13 Forums

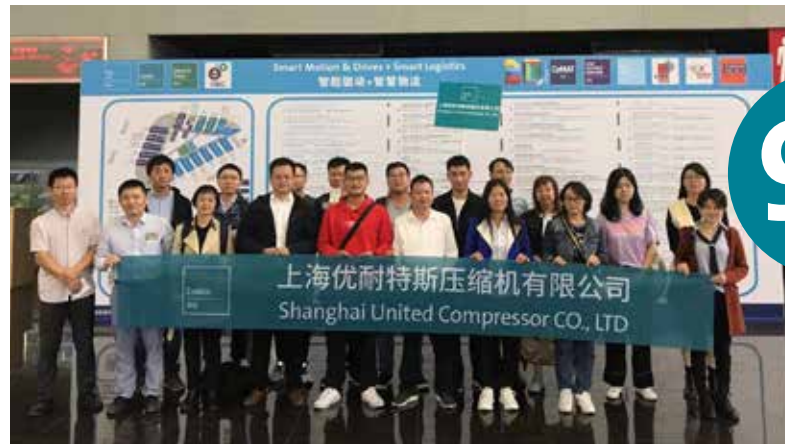


Delegations (extract)

Wuxi Unite Air/Gas Purity Equipment Co,Ltd
 Shanghai United Compressor CO., LTD
 Shanghai ONY Machinery Technology Co., Ltd
 Regal Beloit (Yueyang) Co. Ltd
 JETPWR
 Hebei Owe Medical Equipment Co. Ltd
 Boge(Shanghai)Compressors Co.,Ltd
 Jiangyin Kaiye Textile Machinery Manufacturing Co., Ltd
 Shanghai Marine Diesel Engine Research Institute(SMDERI)
 PUYANG APABO INDUSTRIAL EQUIPMENT CO., LTD
 Yancheng Dafeng District compressor industry association
 Jiangsu Machinery Industry Association Compressor branch
 JIANGSU SHENQIANG JITUAN
 Shandong Linyi Guanyou electromechanical Manufacturing Co., Ltd
 Dezhou Investment Promotion Bureau of Shandong Province
 Daming Metal Technology Co., Ltd

Ooster Power Technology (Jiangsu) Co., Ltd
 Doosan Electronic (Changshu) Co., Ltd
 Hangzhou Alichuang Machinery Equipment Co., Ltd
 Zhejiang Hechuang Machinery Co., Ltd
 Shandong Runguo Mechanival and Electrical Equipment CO.,LTD
 Daming Metal Technology Co., Ltd
 Suzhou yongdan mechanical and Electrical Equipment Co., Ltd
 DALIAN JIYOU EQUIPMENT CO.,LTD
 Dongguan Xinhe Electromechanical Equipment Co., Ltd
 Beijing zhongtianrui Technology Development Co., Ltd
 Shanghai YiLiYueTe Compressor Co., Ltd
 Kirin Industrial Machinery Equipment Co., Ltd
 Shanghai Heyan Electromechanical Co., Ltd
 Chengdu Jieyida Trade Co., Ltd
 Jiangxi Menghu Compressor Co., Ltd
 HANGZHOU RISHENG Decontamination Equipment Co., Ltd.

Hangzhou Kelin Aier Qiyuan Equipment Co.,Ltd.
 Xi'an Ultrafiltration Purification Engineering Co., Ltd
 Guangzhou HanYue Purification Technology Co., Ltd
 Jiangsu Ouman Compressor Co., Ltd.
 Jiangsu Fucai Air Compressor Industry Co., Ltd
 Yancheng Dafeng Dayuan Air Compressor Manufacturing Co., Ltd
 JIANGSU HERCULES COMPRESSOR CO.,LTD.
 Yancheng Dafeng Jianghai TongYong Machinery Factory
 JIANGSU CHAOLI MACHINERY CO.,LTD.
 Yancheng Copco Machinery Manufacturing Co., Ltd
 Yancheng Dafeng Baofeng Machinery Co., Ltd
 Yancheng Dafengtianer Machinery Co., Ltd
 Yancheng Dafeng Xuping Machinery Manufacturing Co., Ltd
 Jiangsu Linxin Environmental Protection Machinery Equipment Co., Ltd



92

Delegations

Matchmaking Services



Ingersoll Rand

Zhejiang Qilaoban Energy Saving Technology Co., Ltd

Beijing Guojin Weiye Science and Trade Co., Ltd

Suzhou Qicheng Kinetic Energy Technology Co., Ltd

HAOMI POWER

Suzhou Xinmai Transmission Machinery Co., Ltd

Ningxia Yongfei Trading Co., Ltd

Pressure Gas

CHINA GASES

PUYANG AIPABO

ZETA

Lu'an Wenjie Mechanical Equipment Co., Ltd

Xi'an Shunfeng Compressor Co., Ltd

Suzhou Erick Air Pressure System Equipment Co., Ltd

HAN LAKE COMPRESSOR

WEIFANG COMPRESSOR

CHUZHOU FEIHE COMPRESSOR

Quzhou Zebang Machinery Co., Ltd

Wuxi Chuangye Electrical Machinery Equipment Co., Ltd

Jiangyin Haofa Mechanical and Electrical Equipment Co., Ltd

JINGZHOU DONGGANG HYDRAULIC PNEUMATIC CO.,LTD

JIANGSU FUCAI AIR COMPRESSOR INDUSTRIAL CO.,Ltd

Zhejiang Hengyi Group Co., Ltd.

Glintech (Tangshan) Gas Technology Co., Ltd.

Zhengzhou Kaifeng Electromechanical CO.,Ltd

XINGYU ELECTRON(NINGBO)CO.,LTD

QUANXING Seiko Group

CHENDU CHENGTAI TECHNOLOGY CO.,LTD

Jiangxi Shanxing Power Industry Co., Ltd

Nanjing kefengda Mechanical and Electrical Equipment Co., Ltd

Changzhou Taohao Mechanical and Electrical Equipment Co., Ltd

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139 Matchmaking meetings



Sponsors & Media Partners

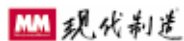
Sponsors



Co-organizers



Cooperation Media & Websites

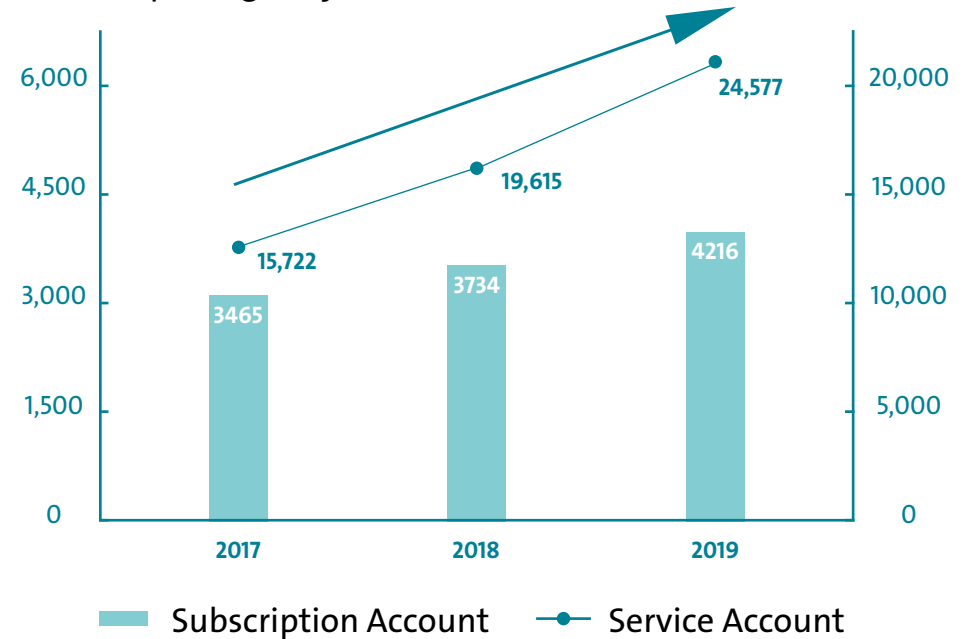


* The logos are displayed in random order without any prioritization.

New Media Promotion - WeChat



■ The accumulation of WeChat followers soars up along the years

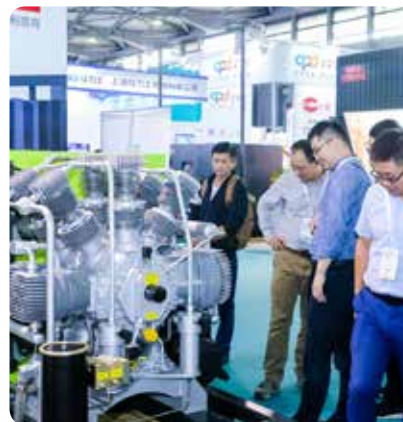
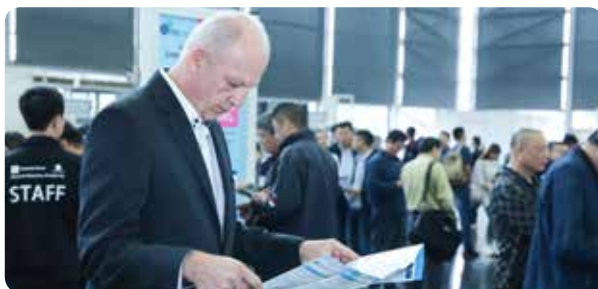


Every week, the organizer releases industry news or exhibitor updates through WeChat channel. Close to the show opening, the organizer arranges pre-show warming up activities eg., lucky draw, recommend friends, match-making buyers applications etc. through WeChat channel too. Those activities are welcomed and well received by the audiences.

WeChat has become the main channel to deliver the news of the exhibition and the industry. The organizer uses its WeChat official account to deliver updates of the exhibition and visit guide to relevant audiences. WeChat has become an important window for the visitors and exhibitors to obtain updates of the show. Visitors can make their pre-registration, book online events for instance, match-making, group visit etc. through WeChat.



Impressions of ComVac ASIA 2019



STAND PRE-BOOKING

ComVac ASIA 2020
Nov.3- Nov.6, 2020

ComVac
ASIA

公司/Company: _____

联系人/Contact: _____ 职位/Title: _____

电话/Tel: _____ 传真/Fax: _____

手机/MP: _____ 电邮/Email: _____

公司产品/Products: _____

我司意向预订2020年展位/Planned exhibitor for 2020: _____ 平方米/SQM

Hannover Milano Fairs Shanghai Ltd.
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Fax: +86-21-2055 7100

Deutsche Messe
Tel: +49-511-89 31165
Fax: +49-511-89 39681



* Please note that this document serves as a pre-booking of space for ComVac ASIA 2020. It doesn't serve as a legally binding document.
Official APPLICATION FORM will be ready in due time and will be sent to you shortly.

ComVac

ASIA

ComVac ASIA

3 - 6 November 2020, Shanghai New International Expo Centre

www.comvac-asia.com