

# ComVac ASIA

International Trade Fair for Compressed Air  
Technology and Vacuum Technology

**6 - 9 November 2018**  
**Shanghai New International Expo  
Centre (SNIEC)**  
[comvac-asia.com](http://comvac-asia.com)

# 2018



Deutsche Messe



FIERA MILANO

ComVac

ASIA

# Global summit for the entire industry



## A Rising Star to Lead Industry Innovation

ComVac ASIA 2018 covers the whole industry chain, from manufacturers of complete machines, parts and fittings to production, processing and distribution of compressed air and vacuum technologies. Grasping the favorable opportunities brought by the “Belt and Road Initiative”, the exhibition will attract more trade buyers from major application areas of traditional compressors such as equipment manufacturing, aeronautical equipment production, railway construction and energy construction including oil pipeline, power station and power equipment, seizing new business opportunities!

**Intelligent Manufacturing:** With the progress of national Industry 4.0 strategy and the integration of “Industrialization and Informatization” development, intellectualization and personalization will be an inevitable trend for the R&D and manufacturing of compressors. Highlighting the intellectualization positioning and accelerating the technological innovation development, enterprises will gather together to exchange thoughts on specific intelligent manufacturing solutions in line with their industrial characteristics, corporate strategic goals and their respective development.

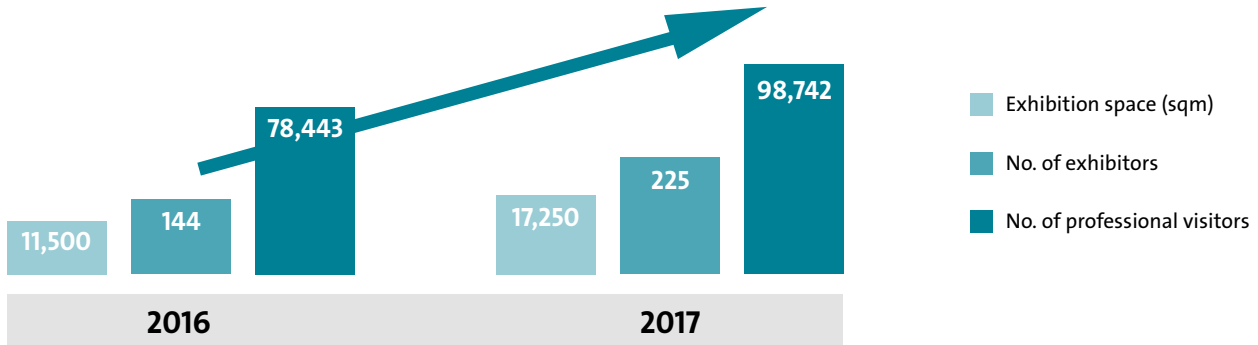
**Energy-saving and efficiency:** Nowadays, compressor manufacturers are giving extra attention to highly efficient and energy saving products as well as eliminating backward production capacity. It is more important to use energy effects by making the best of modern control technology. ComVac ASIA 2018 will continuously discuss highly efficient energy-saving solutions for compressors from multiple aspects and dimensions, covering the optimization of the complete machine, air system assessment and system energy-saving, and pushing the compressors to stride towards the era of “Smart Manufacturing”.

**Scientific and environmental protection:** Following the trend of “low-carbon and environmental protection”, Chinese industries such as mining, metallurgy, machinery manufacturing, pharmaceuticals, F&B, textile, petrochemical and others witness a fast growth. They expedite their efforts to eliminate backward production capacity and high energy consumption equipment and update to high added-value compressors, so as to further create development opportunities for helical-lobe compressors. At ComVac ASIA, participants can actively explore and discuss such topics as how to scientifically reduce production energy consumption and pollution and how to improve the production process.

## Big names in past shows

Atlas Copco, Baosi, BAUER KOUPRESSOREN, IHI-SULLAIR, Denver, ANEST IWATA, Fusheng, Hanbell, Gramklin, Bolaite, Q-Tech, Liutech, Honest, Baldor, XIAMEN EAST, Zenix, Kangpusi, Quanzhou HUADE, Moair, LIDA, Naili, MOBO, DHH, Turbo-Tech, Xinlei, Beardseycopression, CRRC, AirHorse, High Air, Olymtech Air, HengDe, Xinda, DMG, HANSHIN, Changsheng, SUCCESS ENGINE, Baijian, APU, Greenair, PURAIR, Zhongli, Jieneng, Ting King, LUXON, Luo You, Pressure Gas, XINLAI, Shantian, Shanhai, Carter and Wealth...

# Efficient networking and demonstration of innovations



## Voices from exhibitors

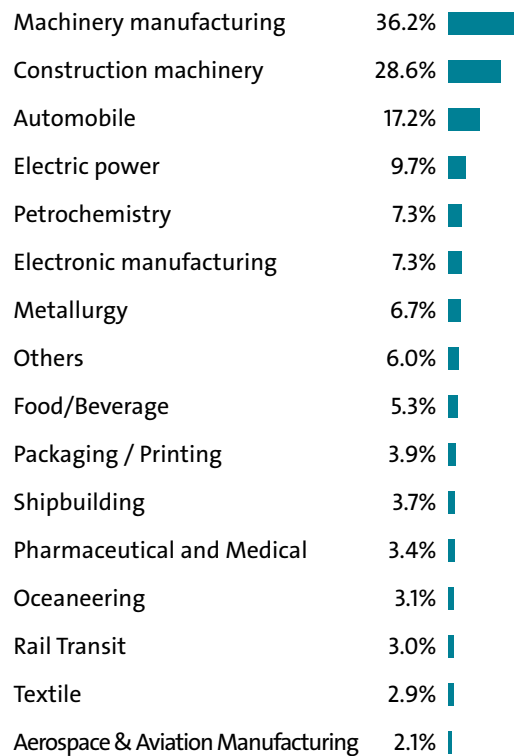
**Mr. Wu, Ningbo Baosi Energy Equipment Co., Ltd.**

ComVac ASIA is a very professional exhibition and also a very good display and marketing platform. We acknowledge this grand stage for giving us the opportunity to flex our muscle and display our products, technologies and brand concepts to our clients. With the exhibition as an international stage, we will learn from excellent counterparts from home and abroad, display our industrial charm and promote “Made in China”. We hope ComVac ASIA will become better and better, maintain its position as a professional exhibition in the compressor industry and navigate the industry to embrace next new climax.

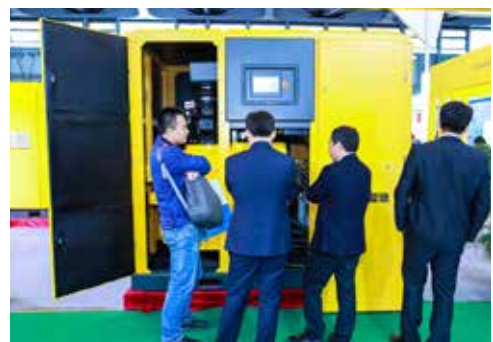
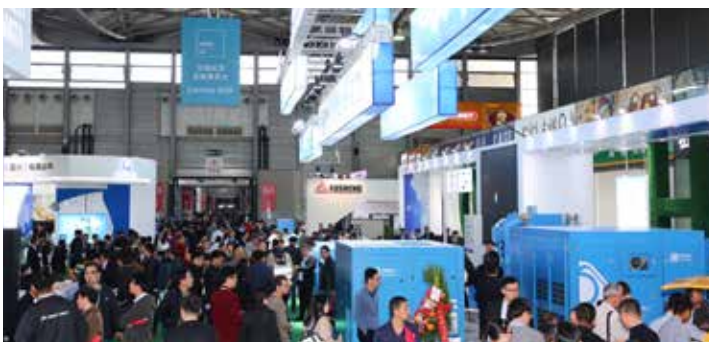
**Mr. Chen, Fusheng Industry (Shanghai) Co., Ltd.**

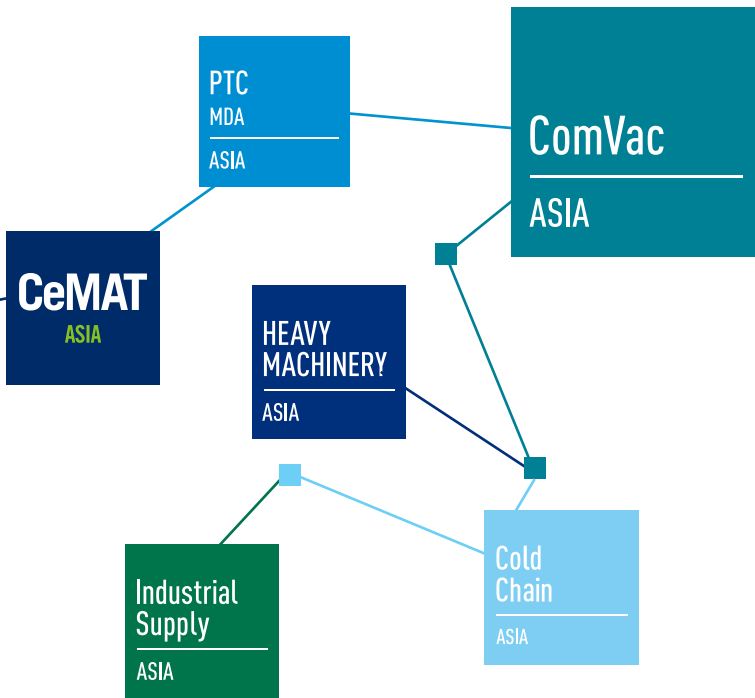
We are very fortunate that as an industry leader, Fusheng can exhibit our products with superb energy efficiency and the concept of a perfect fusion between “Energy Efficiency Navigation” and “Clean Compression”, and wrestle with our counterparts on the stage provided by ComVac ASIA 2017. Our most intuitive impression about this year’s exhibition is that it has obviously become much larger and many indigenous enterprises have brought their latest technologies. The exhibition has navigated the technical trend of the entire industry through the “professionalism and expertise” theme, which will carry an unusual weight for the industry under transformation.

## Visitor Industries



\*Due to multiple choices, the total percentage is beyond 100%.





**98,742**  
Professional visitors

**225**  
Exhibitors

**>87%**  
of visitors make direct  
or indirect purchasing  
decisions

**17,250** m<sup>2</sup>  
Exhibition space

### Product Categories

#### Compressed Air

- Air compressor
- Processing compressor
- Special compressor
- Parts and components of compressor
- Postprocessing equipments
- Lubricants and related equipments

#### Vacuum Technology

- Vacuum pumps
- Vacuum valves and accessories
- Vacuum measurement and calibration instruments, gauges and vacuum leak detector device
- Vacuum application equipment
- Vacuum materials, vacuum pump oil and vacuum engineering equipment

### Voices from visitors

**Mr. Ma, Shanghai Morimatsu Pharmaceutical Equipment Engineering Co., Ltd.**

It is the first time that we have visited ComVac ASIA, but we're amazed to see the advanced intelligent manufacturing practices of leaders and vanguards in the industry from home and abroad. I'm deeply impressed with the large exhibition area, the large number of exhibitors and the advanced technologies of this event. The exhibition has also facilitated my visit with sound facilities and convenient signs. We wish it even better in the future!

**Mr. Xia, Zhejiang Winnitex Textile Printing and Dyeing Co., Ltd.**

I'm very glad to visit ComVac ASIA 2017. The exhibition has aggregated a crowd of excellent compressor manufacturers. Therefore, we have got the chance to talk with their officers and engineers on the site and kept ourselves informed of advanced technologies and cutting-edge innovative results of the compressor industry. Thanks to the exhibition, we have further understood compressors used in the textile industry. Wish the exhibition a greater success!



# Setting the stage for tomorrow's trends

## The annual leading industrial event in Asia-Pacific, co-located with up and downstream exhibitions

Concurrently held with PTC ASIA, CeMAT ASIA, Industrial Supply ASIA and Heavy Machinery ASIA, ComVac ASIA will demonstrate how current technologies integrate throughout different industries to implement Industry 4.0. Energy Efficiency and effective energy utilization is another common concern of the sectors, which will attract many visitors from adjacent halls to ComVac ASIA.

ComVac ASIA made brilliant achievements again in 2017.



**129**

Match-making meetings



**9**

Forums

**105**

Buyer delegations



## High-end forums leading industrial technology trends

A series of high-quality forums will take place onsite this year. The organizer will invite experts and decision-makers from user industries to elaborate the industrial development trend and discuss about new technology and new product applications, offering a professional platform for technical exchange. Nine professional forums were successfully held in 2017, attended by senior executives and technicians. In 2018, the event will invite mainstream industrial users from the chemical, textile and pharmaceutical industry.

## High-quality buyer delegations

The organizer will invite related enterprises, associations, research institutes and other visiting groups to participate in business match-making services, effectively facilitating them to reach the procurement plan. In 2017, 105 delegations were invited to attend the exhibition.



## Sourcing conference directly addressing market demands

The organizer will invite related industrial buyers, from China and abroad, to visit the exhibition. Exhibitors can have face-to-face meetings and negotiations with target clients onsite. A "one-stop" demand-supply platform is provided to facilitate the effective communication and business negotiations between exhibitors and buyers.

## Accurate business match-making service and seamless trade connection

The organizer will launch an online match-making service. Any buyer with the intention to purchase can participate in this business service via the official website and WeChat account of ComVac ASIA.

In 2017, the organizer invited 19 buyers with purchase interest to participate in the match-making service, with a total of 129 business negotiation meetings held and 90% of buyers reaching their procurement target onsite.



## ComVac ASIA 2018 Pricing (CNY/per sqm)

Standard Pricing		
Raw Space in Zone	A	<b>2,260</b>
	B	<b>1,540</b>
	C	<b>1,231</b>

Optional Choice	
Shell Scheme	<b>150</b>
Upgrade Shell Scheme	<b>300</b>
Deluxe Shell Scheme	<b>400</b>

- Excluding 6% VAT.
- Total shell scheme stand fee = (raw space fee + additional fee of optional choice) x size
- Minimum size for raw space is 18 sqm;  
Minimum size for shell scheme is 9 sqm.



# Deutsche Messe



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Chicago, USA  
10 - 15 September 2018



Hannover, Germany  
1 - 5 April 2019



Toronto, Canada  
September 2019